

Dennis Bieselt
Representative of VDMA – the Mechanical Engineering Industry Association (Germany)

"The Russian market has a great potential for German production machinery. We expect an increase in sales and business transactions in the near future. There is still a lot to be done in the timber industry."

Tiina Ahjokanna
Representative of Arvelin International Oy, the organiser of the Finland Pavilion (Finland)

"Lesdrevmash is a great meeting place for buyers and a prime location for Finnish companies working in the timber industry. They have been in business for a long time and have many potential customers who come and make deals."

Dario Corbetta
Director at ACIMALL – the Italian Woodworking Technology Association (Italy)

"Lesdrevmash is a very good platform. It offers a great opportunity to meet the industry's top level officials here."

Reach your audience



12+

LES DREV MASH



Join us at Lesdrevmash

Organised by
EXPOCENTRE

Supported by
**MINPROMTORG
RUSSIA**

EUMABOIS
Woodworking Technology
Made in Europe

Supported by
• Russian Ministry of Industry and Trade
• EUMABOIS – the European Federation
of Woodworking Machinery Manufacturers

Under auspices of Russian
Chamber of Commerce
and Industry



**Any questions?
Feel free
to contact us.**

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19th International
Exhibition for **Machinery,
Equipment and Technology**
for Logging, Woodworking
and Furniture Industries

EXPOCENTRE Fairgrounds, Moscow, Russia

12-15 SEPTEMBER 2022

Lesdrevmash:
your gateway
to the Russian
market

28,906 sq m
of exhibition space

372 companies
from **27** countries

12,390
visitors

Lesdrevmash is your opportunity to

- look for business partners and examine the market
- close deals
- grow your business
- cultivate your brand image

766 tons
of high-end machinery
shown in action*



! * Unloading/loading and delivery of exhibition cargo to the stand, installation and deinstallation of exhibition cargo are free of charge for our exhibitors only.

National Pavilions:
**Finland,
Germany, Italy,
Japan, Spain**

92%
of the exhibitors
generated
new business
and sales leads

The timber industry is a promising sector of the Russian economy

Key development factors

- The Russian timber industry development strategy updated till 2030
- Limits on raw wood export
- Government support: tax benefits, direct financial support
- Developing high-level processing of wood
- Developing existing manufacturing facilities and building new ones
- More than 80 investment projects in the timber industry up to 2024 amounting to over RUB 1.1–1.3 trillion.



**Russia is the largest
timber producer in Europe**

Over 200 mln sq m cut
timber annually

20% of the world's forests
are in Russia

Our **visitors** are your **buyers!**

68% of the visitors
make or influence final
decisions



Visitors by interests

Equipment and technologies for the production of cabinet furniture	39%
Machines, devices and technologies for manufacturing special types of products (windows/doors/facades/tables/chairs, etc.)	31%
Equipment and technologies for secondary (mechanical) wood processing	31%
Machine tools, tool accessories	30%
Equipment and technologies for primary mechanical processing and processing of wood raw materials (production of semi-finished products)	28%
Equipment and services for the forest industry	28%
Equipment and technologies for surface treatment	28%
Paints and varnishes, adhesives, sealants, impregnations for wood and wood materials	24%
Hand tools and mechanized devices for processing wood and plastics	21%
Equipment and technologies for automation. Robotics. Software	20%
Equipment and technologies for wooden housing construction	19%
Production of board materials (plywood, chipboard, MDF, building boards, etc.)	18%
Grinding machines	17%
Generation of energy and heating using wood fuels	16%
Industrial safety, aspiration systems, fire protection, air conditioning	15%
Independent engineering and other services for the woodworking and furniture industry	10%
Forestry. Forest management. Environmental protection	8%